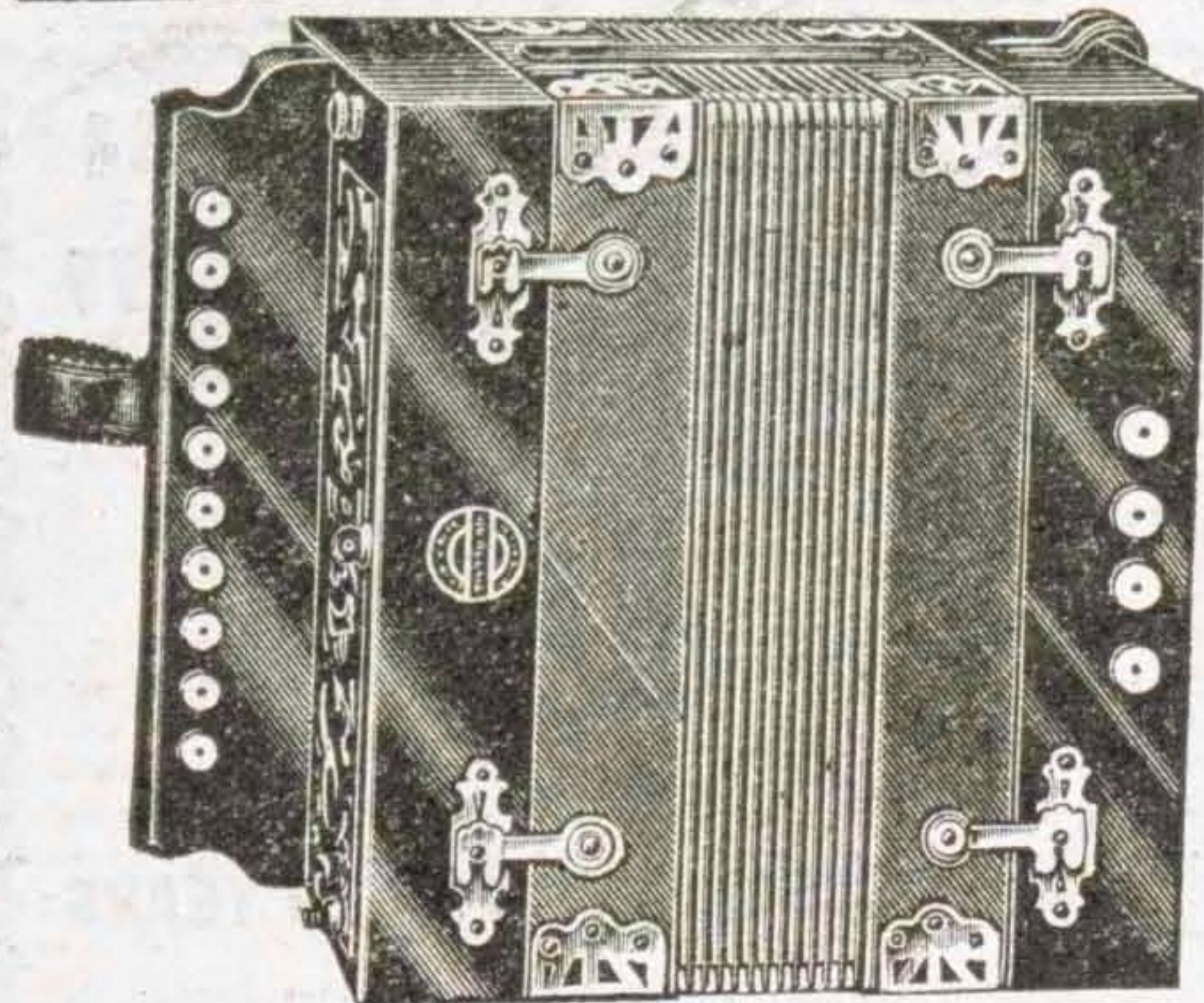


ACCORDEONS, GRAPHOPHONE, RECORD CABINETS, BANJO, GUITARS, MANDOLINS



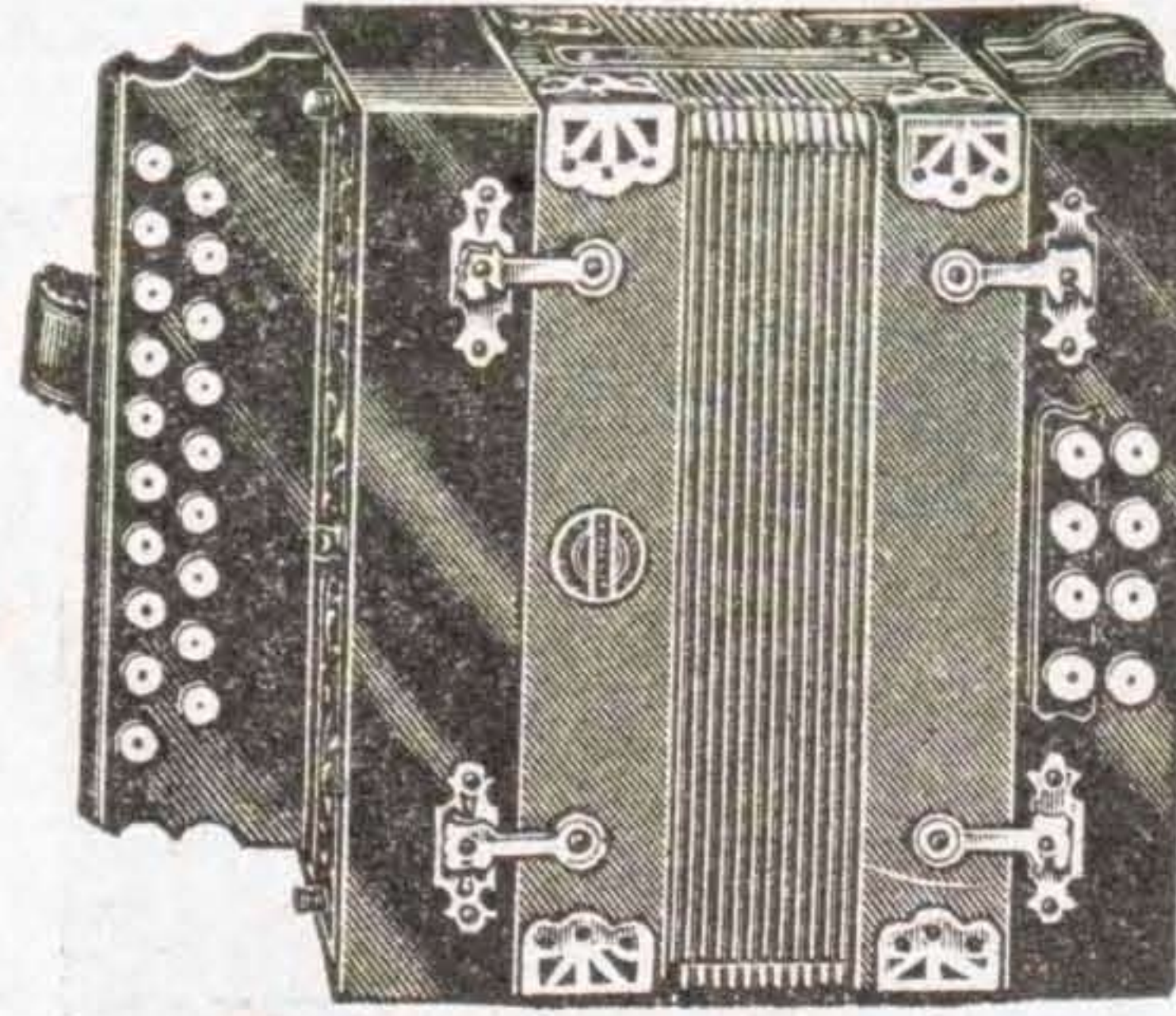
37-804.

SWISS-MADE ACCORDEONS

37-803. An exceptionally well-made Accordeon, with a splendid tone. It has 10 keys and 2 basses. Brass reeds, 12-fold reinforced bellows, with corner protectors, and 2 leather clasps. Our special price..... **3.50**

OUR BIG ACCORDEON VALUE

37-804. This we consider a splendid value in a highly finished Accordeon of good and durable quality, with a fine sonorous tone. 10 keys and 4 basses. 12-fold reinforced bellows, with metal corners, 2 leather clasps. Our price..... **5.00**



TWO HIGH-GRADE ACCORDEONS

37-805. This instrument has great volume and sweet tone, is beautifully finished, and strongly made. It has a 12-fold reinforced bellows with metal corner protectors, 2 leather clasps, 19 keys, 8 basses, and special brass reeds. A remarkable accordeon at this price. Price..... **7.50**

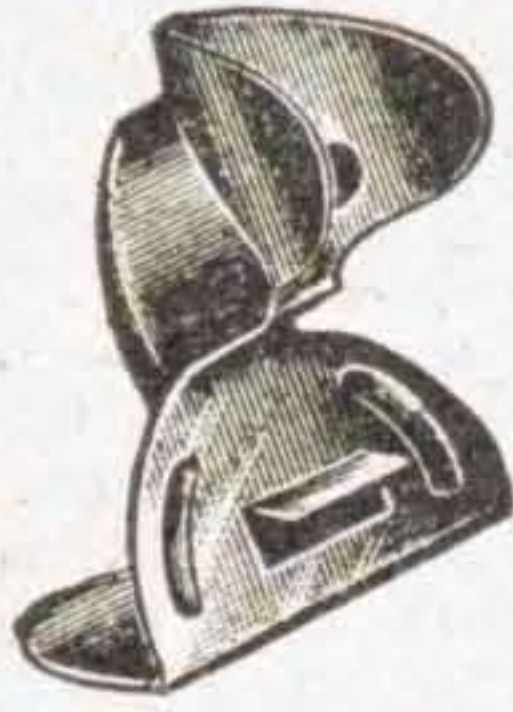
37-806. Another high-grade Accordeon with a pleasing tone. The 12-fold bellows is reinforced, and has metal corner protectors. It has 19 keys, 8 basses and steel reeds. The steel reeds produce a much sweeter and clearer tone than brass reeds, and are capable of great expression. Our price..... **9.00**

Send for Catalogues showing our complete range of Talking Machines.

NEW RECORDS
Have your name put on our free mailing list and receive the monthly list of new Records. Be sure to state make of your machine.

HUMANATONES

36-700. A peculiar and fascinating instrument that anyone can play. A special favorite with the boys, can be played to the accompaniment of piano, mouth organ or autoharp. Special price..... **10c**



KAZOOS

36-701. The one instrument any person can play. Simply sing or talk into it. Each..... **10c**
Per dozen..... **1.00**

CLAPPER HORNS

36-702. Good strong metal horn, 16 inches long, wooden mouth-piece, loud tone, also has clapper inside horn. A great noise-maker. Each..... **1 2 1/2c**

THE SIMPLEX FLUTE or WHISTLE



36-703. This Whistle is a great favorite with the boys, because it is easily blown, very simple, will afford the boy a great deal of pleasure. Special value..... **5c**

CRICKETS

36-704. Another noise maker. Suitable for hayrack or sleighing parties. Made of solid wood, and will give good service. Price..... **1 2 1/2c**

CLAPPERS

36-705. A splendid Clapper or Castanet. Solid wood, with clapper on each side. Suitable for minstrel shows, etc. Each..... **10c**

SCREECHERS

36-706. If you want to make a racket, buy one of these. Made of solid metal, operated by handle on the side. Very popular with the young folks for making a big noise. Price..... **2 for 25c**

36-707. These have a neat 3-inch frame, and a good steel tongue. Our price..... **10c**

TAMBOURINES

36-708. Suitable for masquerades, entertainments, etc. Decorated rim. Four jingles, good calfskin head. Excellent value..... **30c**

FLAGEOLETS

36-709. Fine American Flageolets, commonly known as the Tin Whistle, 13 1/2 inches long, 6 holes, good flute-like tone. Fingering same as flute or fife. Easy to blow. Special price. **15c**

A BIG VALUE IN RELIABLE TALKING MACHINE OUTFIT

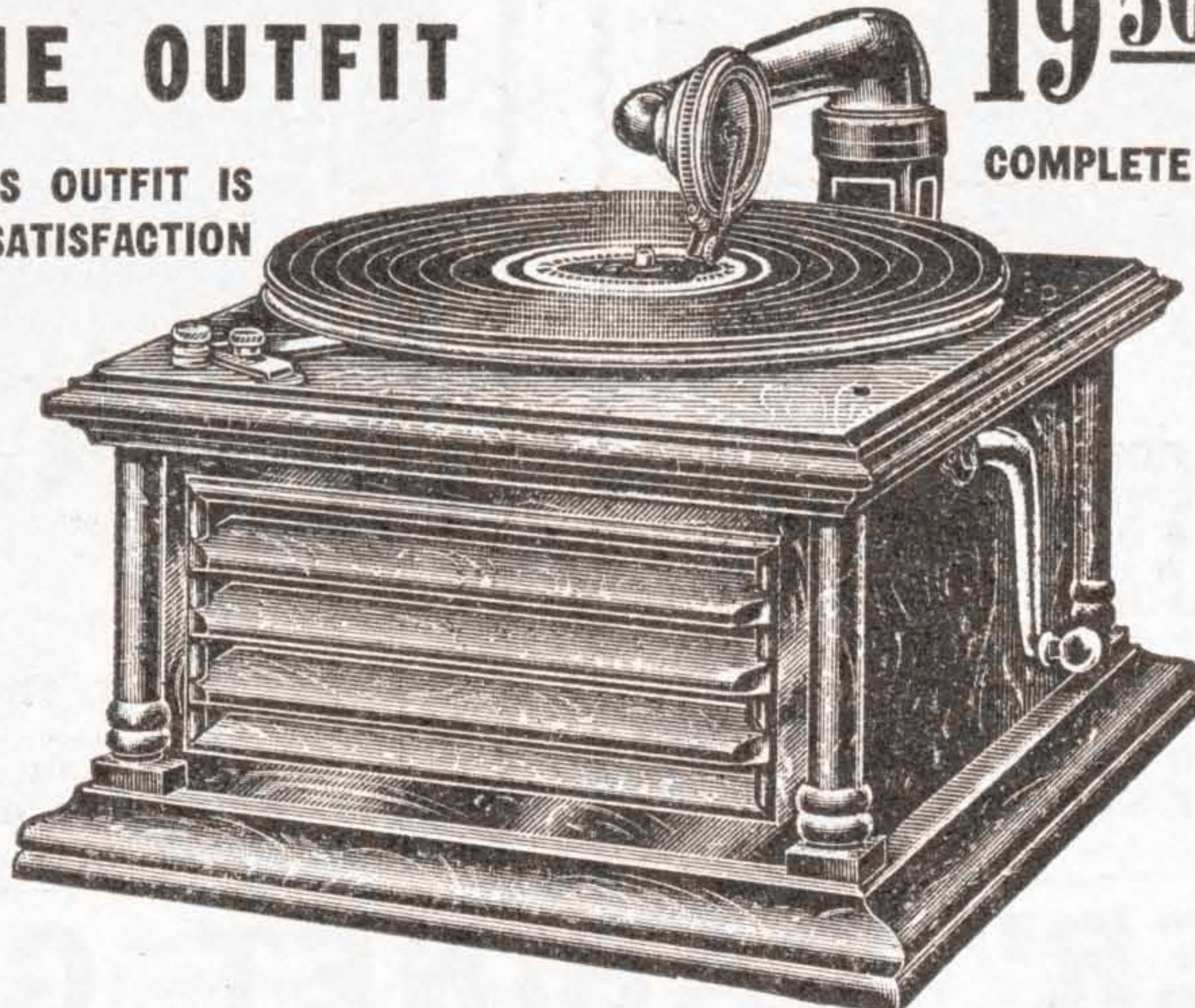
EVERY ARTICLE IN THIS OUTFIT IS GUARANTEED TO GIVE SATISFACTION

- Outfit consist of:
- Graphophone
 - 5 Double Records (10 Selections)
 - 1 Bottle of Oil
 - 1 Oil Can
 - 600 Needles
 - 1 Record Brush

100 ONLY TO BE SOLD
ORDER YOURS NOW

The very low price of this Graphophone brings the best music by the best artists within the reach of almost everyone. The machine was made specially for us, is entirely new and has the latest improvements. The up-to-date sound box gives a splendid reproduction in ample volume for the home.

Outfit consists of:
Graphophone, as illustrated.
Five Double Records (10 selections).
1 Bottle of Oil and Oil Can.
600 Needles and Record Brush.
37-801. Price, complete. **19.50**
Freight Paid.....



19 50
COMPLETE

In the construction of this Graphophone special care has been given to the tone production, entirely removing the harsh metallic sound so long associated with low-priced talking machines.

DESCRIPTION

The cabinet is made of solid quarter-cut oak, beautifully finished and highly polished. Size of cabinet is 12 1/4 x 12 1/4 x 6 3/4 inches. Fitted with strong steel spring, silent running motor and speed regulator. Motor may be wound while running. It has a 10-inch turntable with nickel-plated edge, nickel-plated tone arm and large sound box.

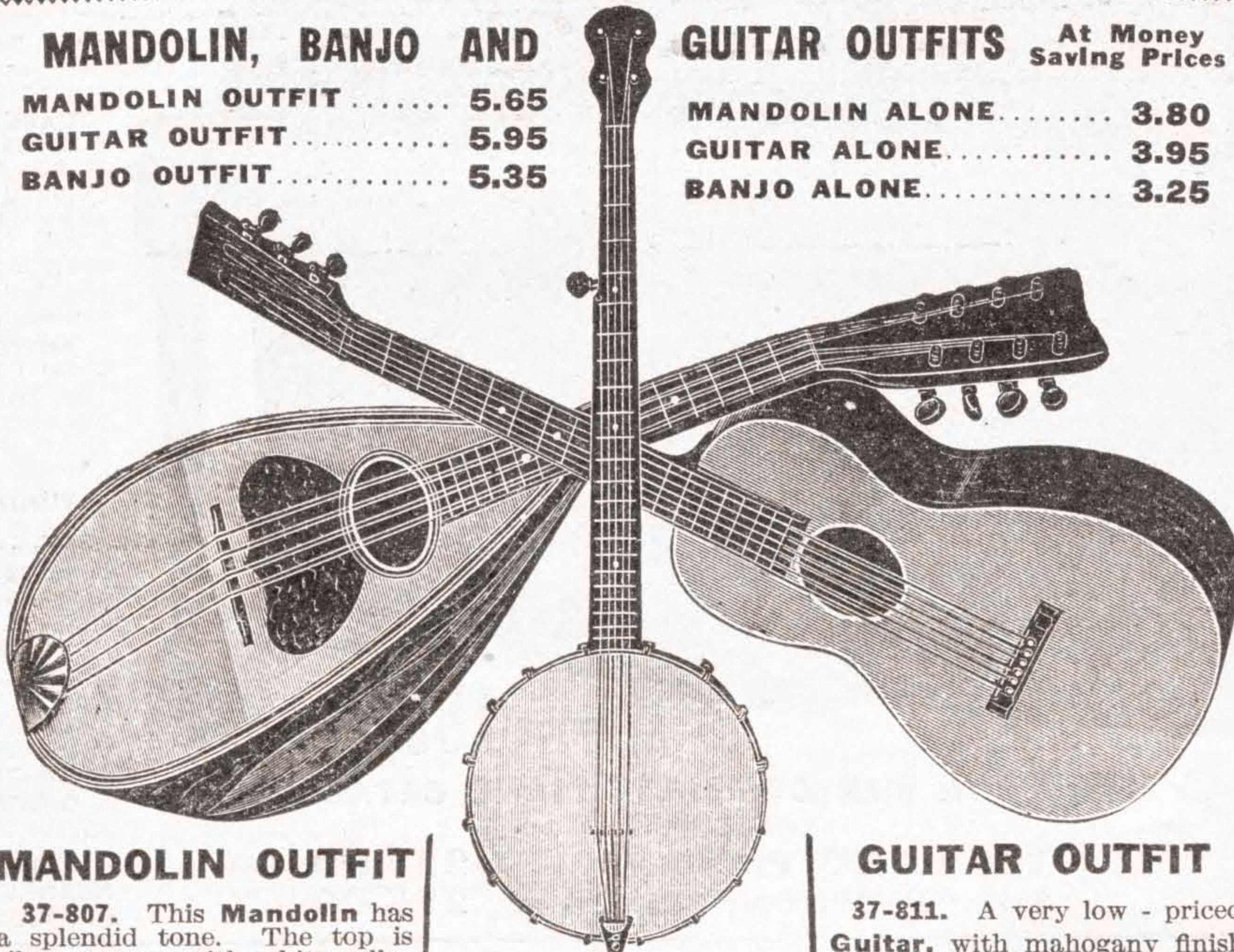
MANDOLIN, BANJO AND

- MANDOLIN OUTFIT..... **5.65**
- GUITAR OUTFIT..... **5.95**
- BANJO OUTFIT..... **5.35**

GUITAR OUTFITS

At Money Saving Prices

- MANDOLIN ALONE..... **3.80**
- GUITAR ALONE..... **3.95**
- BANJO ALONE..... **3.25**



MANDOLIN OUTFIT

37-807. This Mandolin has a splendid tone. The top is silver spruce, with white celluloid trimmings, and the body is finished in rosewood. Accurately fretted fingerboard, and patent head, nickel-plated tailpiece and sleeve protector.

The Outfit consists of: Mandolin, Canvas Case, extra set of Strings, Pick, Instruction Book, and Tuning Pipe. Complete..... **5.65**

37-808. Mandolin may be purchased separately at..... **3.80**

BANJO OUTFIT

37-809. This Banjo has a good tone. It is a splendid model, with well-shaped neck and accurately fretted fingerboard, and good calfskin head. Nickel-plated 11-inch rim, with 12 brackets. Outfit consists of Banjo, Canvas Case, Instruction Book, extra set of Strings, and Tuning Pipe. Complete..... **5.35**

37-810. Banjo may be purchased separately **3.25**

GUITAR OUTFIT

37-811. A very low-priced Guitar, with mahogany finish and white celluloid trimmings. Good fingerboard, with pearl position dots and patent brass head. An excellent tone, and good appearance. The Outfit consists of Guitar, Canvas Case, Instruction Book, extra set of Strings and Tuning Pipe. Complete..... **5.95**

37-812. Guitar may be purchased separately at.... **3.95**

SOLID QUARTER CUT OAK RECORD CABINET

Size of Cabinet on top 17x17 inches, height 32 inches

Large Enough to hold Graphophone shown on this page



37-802. This Disc Record Cabinet is beautifully finished and highly polished. It is 32 ins. high and has a top 17 ins. square. It will greatly improve the appearance of your machine, will keep your records safe from being broken and preserve them in good condition. It is also an attractive piece of furniture that will prove a worthy addition to your home. Price, freight paid..... **11.00**

DIAMOND STEEL NEEDLES

Save your records by using best hard English steel needles. Suitable for use on any disc machine. 36-710. 600 for..... **25c**
2500 for..... **1.00**

PHONOGRAPH OIL

36-711. Keep your machine in good running order by using the best grade of oil. Three-in-One Oil. Per bottle..... **10c**

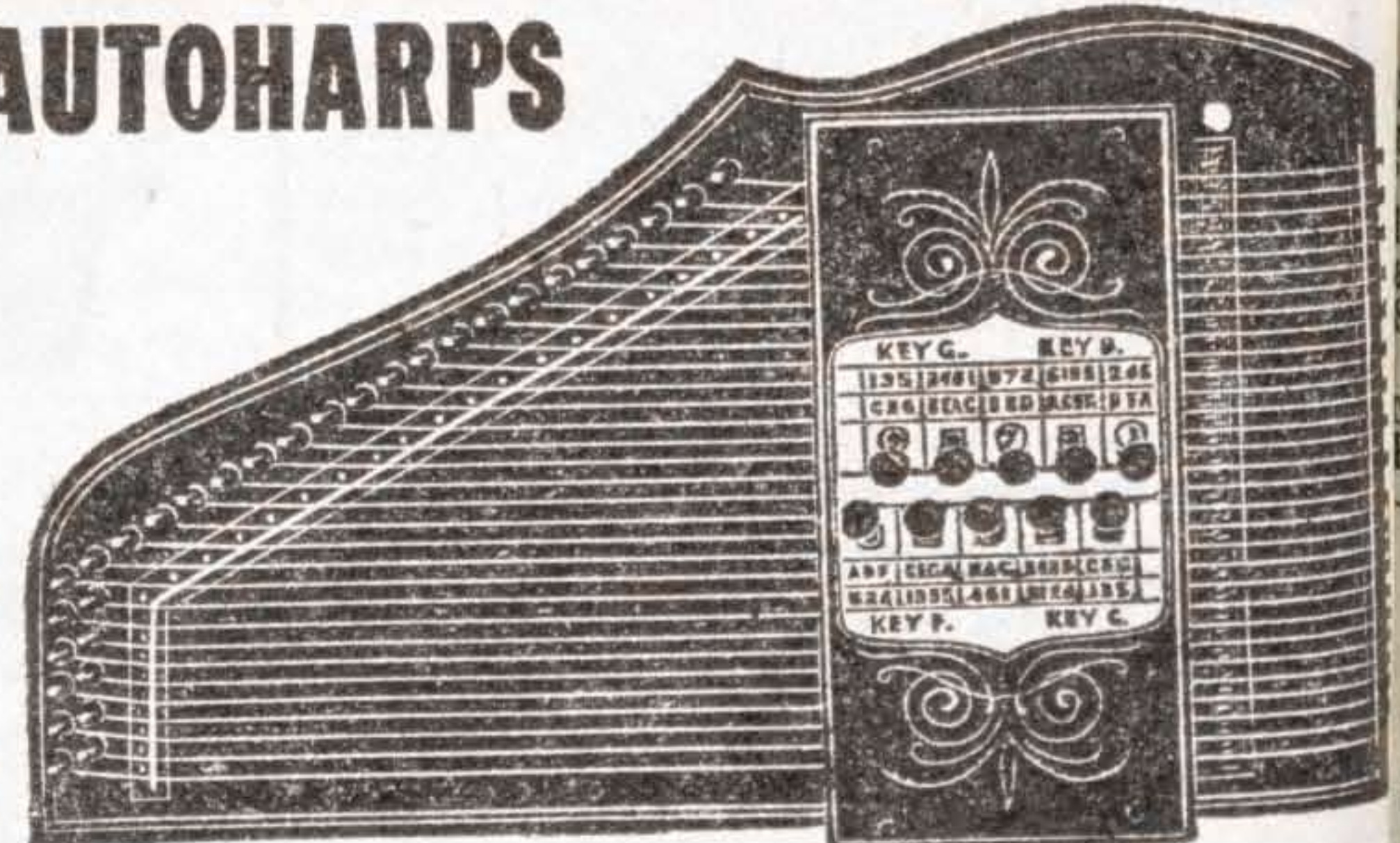
GUITAR AND BANJO SUPPLIES

- 36-712. Black Diamond Guitar Strings, set of 6 strings..... **40c**
- 36-713. Bell Brand Guitar Strings, set of 6 strings..... **30c**
- 37-813. Canvas Guitar Case. Price..... **1.25**
- 36-714. Black Diamond Banjo Strings, set of 5 strings..... **25c**
- 36-715. Bell Brand Banjo Strings, set of 5 strings..... **15c**
- 37-814. Canvas Banjo Case. Price..... **1.25**

MANDOLIN SUPPLIES

- BLACK DIAMOND MANDOLIN STRINGS
- 36-716. E and A. Each..... **50c**
- 36-717. D and G. Each..... **10c**
- 36-718. Set of 8 strings..... **45c**
- 36-719. Mandolin Picks, tortoise shell, 2 for..... **1.00**
- 37-815. Mandolin Case. Price..... **1.00**
- 36-720. Bell Brand Mandolin Strings, set of 8 strings..... **30c**

AUTOHARPS



37-820. No instrument produces so much satisfaction with so little effort. Anyone can learn to play in a short time. Splendid tone. Has 10 bars and 31 strings, and will produce ten chords. Bars are all covered and work with one finger press buttons. Handsomely finished. Price, including instruction book. **4.25**

Special value.....
37-821. Smaller size, with 23 strings and 5 bars. Made of same material and finished the same. Instruction book. Our price..... **2.75**